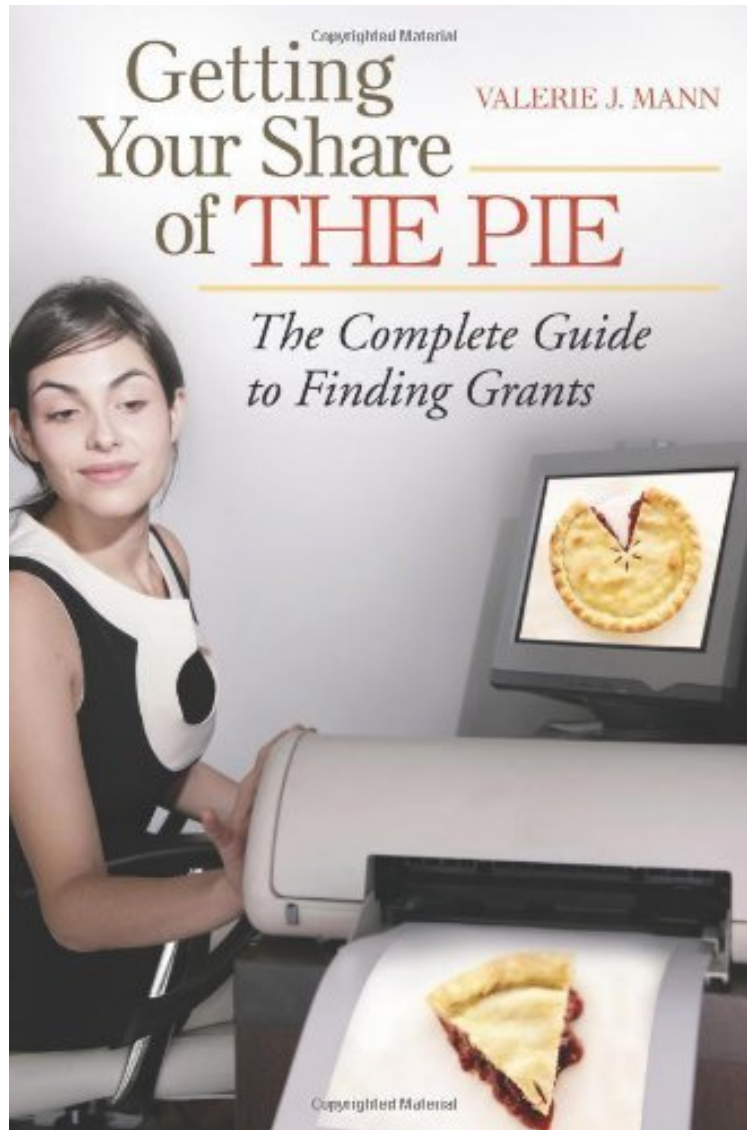


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# Getting Your Share of the Pie: The Complete Guide to Finding Grants

Valerie Joan Mann

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2 of 2 people found the following review helpful. Clear manual for writing winning grantsBy Rolf DobelliAuthor and grant-writing expert Valerie J. Mann has successfully won close to \$95 million for her clients. Now she's written a book for US organizations that don't have the expertise to learn what's available or the additional funds to hire a

professional to prepare their grant applications. She makes grant writing an understandable, straightforward process, as she covers the initial search for funding, how to back up the claims in your proposal and even what you can learn from rejection. She includes a glossary of common terms, a sample grant proposal and other useful information. Mann delves into the specific details of several different kinds of grants, particularly for law enforcement, although she does not spend much time discussing grants for individuals or the arts. Will this book make you an expert? Well, that takes experience, but getAbstract finds that this helpful manual will initiate beginners and set any grant seeker on a productive path. 2 of 2 people found the following review helpful. Maryland Fan By Constance H. Strott Although I have written a few grants for non-profits for which I volunteer, I am a relative newcomer to the mystical world of grant writing. Having read a couple of books prior to reading "Getting Your Share of the Pie" and even attended classes, I had found the presentations and content cumbersome, confusing and difficult to navigate. "Getting Your Share of the Pie" was recommended to me for which I am grateful. The author, a seasoned grant writer, has successfully written a comprehensive book. One that details content and examples and is easy to navigate. This had to present a challenge for Ms. Mann but one over which she successfully triumphed. I strongly recommend this book for the novice as well as the veteran grant writer. 2 of 2 people found the following review helpful. Well-written and extremely informative By Fiction fan from CT Valerie Mann really shares her knowledge as a grantwriting expert in GETTING YOUR SHARE OF THE PIE, laying out what may seem like a complex process in a way that is accessible and easy to follow. I would definitely recommend this book to anyone who is interested in grantwriting as a profession, or needs to find funds for their nonprofit organization or local government project.

An expert in securing grant money provides a clear, step-by-step course in grant writing that readers can "attend" from the comfort of their home or office? and proceed with at their own pace. bull; Provides historical and current information regarding the general availability of government and private grant funds; two chapters are dedicated to disclosing sources for specific types of grants bull; One appendix contains a glossary covering the specific terminology used in the field bull; A complete index is included to enable the reader to find any topic quickly bull; Reveals an exclusive "inside" look at what agencies want and supplies a list of do's and don't to maximize success

About the Author Valerie J. Mann is president of Mann and Mann Grant Solutions of Fruitland, MD, a consulting firm that provides grant-search, grant-writing, and grant administration services ([www.gettingyourshareofthepie.com](http://www.gettingyourshareofthepie.com)).