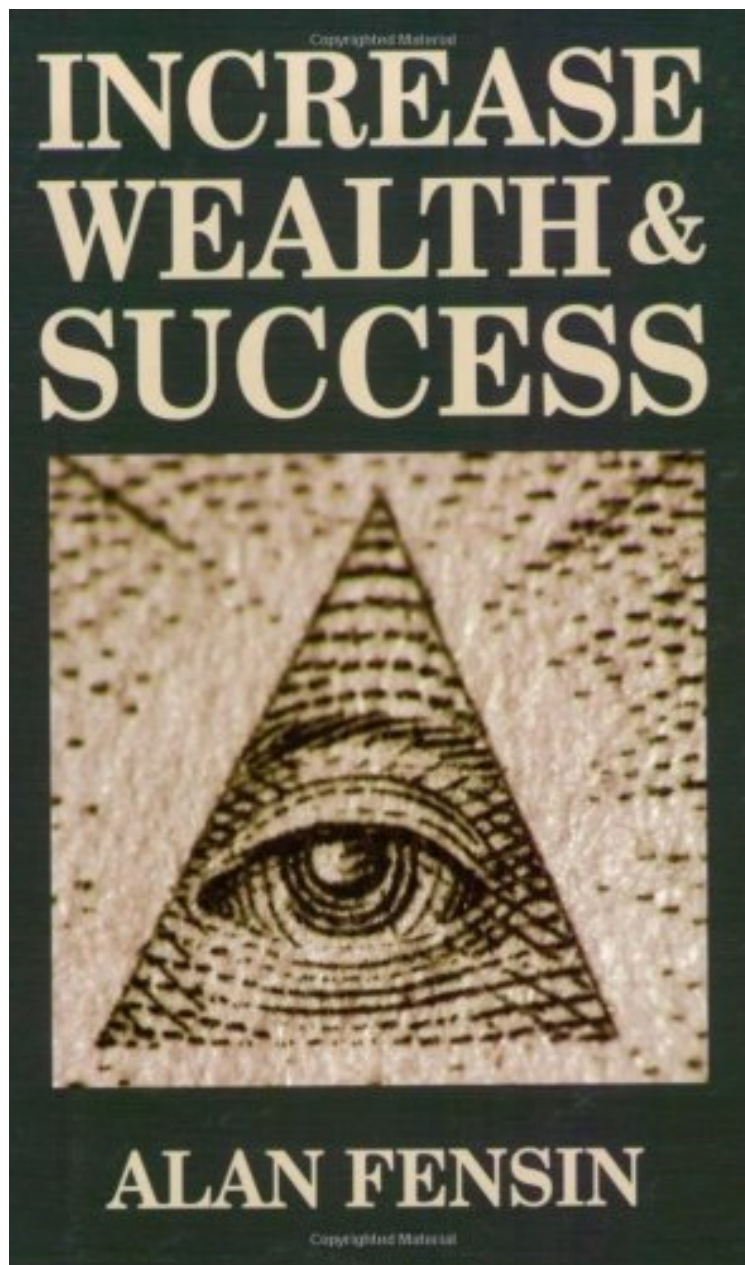


(Library ebook) Increase Wealth and Success

## Increase Wealth and Success

*Alan Fensin*

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**Alan Fensin : Increase Wealth and Success** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Increase Wealth and Success:

Turn conflicts into opportunities for financial gain. Behavior-analysis expert Alan Fensin recognizes that conflicts are inevitable in life, but strong people skills and knowledge of human nature guarantee success. This book reveals how to use every encounter to build the good relationships crucial to business success. He also explains how changing one's relationship with money can increase one's income. Readers will even learn the principals of Tai Chi necessary to use other people's aggressive forces to neutralize situations and achieve their goals.

From the Back CoverThe path to achieving greater wealth and success--regardless of your background, occupation, or aspirations--is a thoroughfare open to everyone, and this book is the gateway. Behavior-analysis expert Alan Fensin explains how changing your relationship with money can increase your income and offers tips for visualizing your goals to ensure that realization. Conflicts are inevitable in life, and Mr. Fensin demonstrates at length how developing strong people skills and gaining knowledge of human nature can guarantee increased wealth through successful conflict resolution. This book reveals the techniques to use in every encounter in order to build the good relationships crucial to business success. He explains the principles of Tai Chi that are necessary to use opponents' aggressive forces to neutralize situations and achieve desired goals. Alan Fensin received an electrical engineering degree from the University of Illinois and worked for six years on the Apollo space program before earning an MBA from Tulane University. Mr. Fensin's interests in Eastern philosophies and Enneagram personality tests are reflected in his books, including the best-selling *Your Secret Self*. He has also presented seminars to leading companies, including Dupont, Westinghouse, British Petroleum, General Electric, and BASF. About the Author Alan Fensin has an electrical engineering degree and worked on the Apollo space programme before becoming an author and a lecturer on Eastern philosophies and Enneagram personality tests.