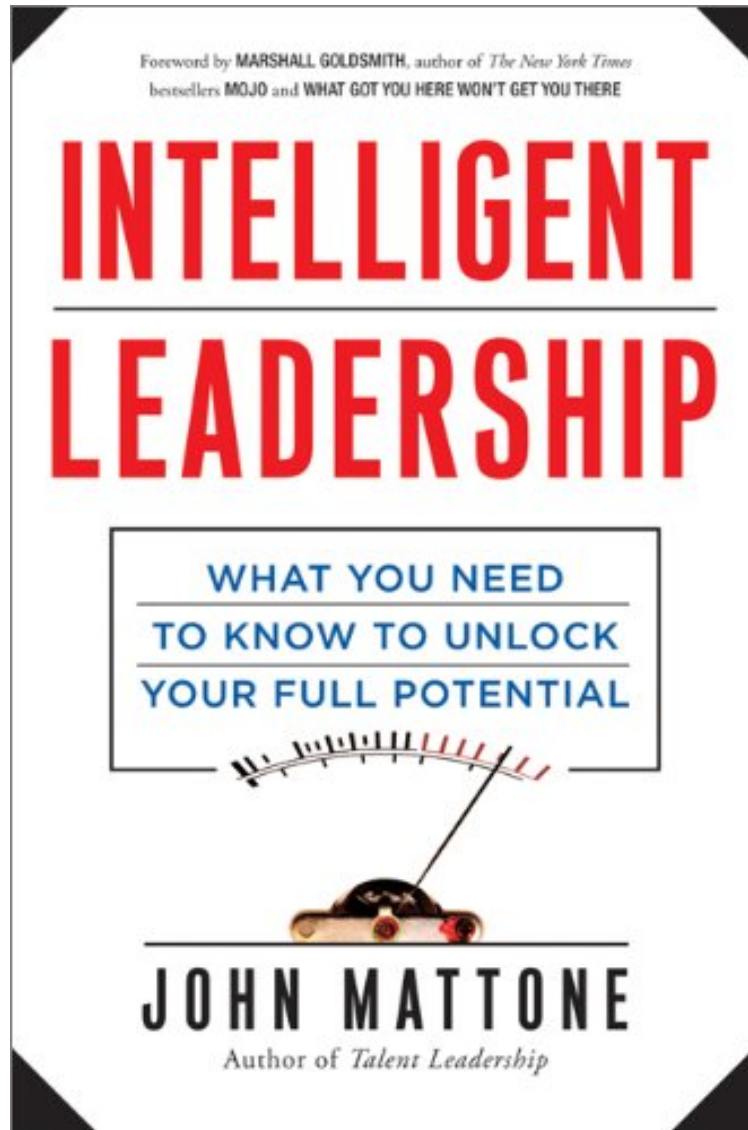


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Intelligent Leadership: What You Need to Know to Unlock Your Full Potential

John Mattone

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on leadership, and the importance of what Mr. Mattone defines as Intelligent Leadership, in our changing society. It led me to study more content by John Mattone. There is a tremendous amount of research as the foundation for John's content and what led him to create the Intelligent Leadership platform. I bought it on Kindle because I did a lot of highlighting and have gone back repeatedly to review the details. 0 of 0 people found the following review helpful. Five Stars By CustomerDa bomb 0 of 0 people found the following review helpful. Five Stars By SR Great service, great book

In today's business environment, leaders at all levels are facing enormous challenges when it comes to achieving and sustaining breakthrough operating results. Globalization, economic change, more stringent regulation, and tougher governance make realizing shareholder value increasingly difficult. Intelligent Leadership is written for leaders who want to become more effective, strategic, operationally focused, and balanced. It is for leaders who are striving to take control of their destiny and become the best they can be. In this groundbreaking book, leadership coach John Mattone—recently named to the "guru radar" by the prestigious Thinkers50—taps into his years of experience working with high-achieving professionals to give readers a roadmap for developing and mastering their executive maturity. Supplying three unique tools—the Wheel of Leadership Success, Map of Leadership Maturity, and the Leadership Enneagram—the book helps readers calibrate their abilities so they can simultaneously focus on their strengths and address their weaknesses. The goal is to improve key tactical competencies (such as critical and strategic thinking, decision-making, talent and team leadership, and communication) and integrate them with equally important inner traits like values, character, and beliefs in order to achieve their leadership potential. Featuring best practices, authoritative research, practical assessments, and enlightening examples of both good and bad leadership, this book equips readers with the knowledge, skills, and passion they need to become the leaders they were meant to be.

"All organizations need—but few have—great leadership at all levels and in all areas. This book responds directly and effectively to that need." -- Blogging on Business "purpose is to learn key insights about your leadership style—building your knowledge and skills so you can more successfully lead different style types." -- Coaching Tips: The Leadership Blog "What makes a great leader?... In a day and age when there is a critical dearth of great leaders, Mattone draws a road map that answers the question." -- Lead, Follow or Get Out of the Way "Mattone has a wealth of insights; He identifies and distinguishes between nine distinct leadership traits that I see in all entrepreneurs;" -- Young Entrepreneur.com "reinforces key success concepts and adds to your leadership arsenal with new tools developed from John's research and extensive work as a leadership coach." -- Skip Prichard Leadership Insights "one of the best books on leadership development. It works the inner and outer you in a very deep and skillful way." -- J.D. Meier's Blog "Intelligent Leadership will challenge you to reflect on, connect with, and accept both your leadership strengths and development opportunities." -- Marshall Goldsmith Personal Blog "From the Inside Flap It's no secret that strong organizations have strong leaders. But in today's increasingly volatile, globalized economy, the need for executives who can collaborate, inspire, and motivate is more acute than ever. And it is a need you will be well-prepared to meet after reading Intelligent Leadership; and applying its techniques. John Mattone is the man current and future Fortune 500 leaders turn to for game-changing insights on how to overcome their self-imposed limiting thoughts and habits. He was recently named to the prestigious Thinkers50 "Guru Radar," and in his most essential book yet, he reveals his key insights for unlocking and unleashing greatness in yourself and your teams. Intelligent Leadership first analyzes "outer-core" competencies including decision-making, emotional leadership, communication, and talent leadership. Mattone arranges these in the Leadership Wheel of Success; an innovative diagram that shows how your fundamentals of character and self-concept translate into your actions. From there, the book delves into the "inner-core" elements that hold the keys to maximizing your strengths and overcoming your weaknesses. Using a nine-point Enneagram called the Map of Leadership Maturity; Mattone explains how to cultivate your heart, mind, and soul for optimum performance—so that you can do the same for those you work with. Going deeper, the Map identifies nine specific types of leader, challenging you to examine your own style, strengths, and weaknesses. The types include: Perfectionists: Reasonable, logical, and fair, these leaders benefit their clear understanding of issues and their innate ability to distinguish right from wrong, but less mature ones struggle with an inability to accept others for who they are. Entertainers: The best of these are valued for the social services they perform and their ability to adapt to others, but sometimes risk projecting an image substitute for their true selves in order to gain admiration and respect. Thinkers: With highly-developed intelligence and problem-solving skills, Thinkers can be extraordinarily valuable. Unless, that is, they spend all their time analyzing, and none of it implementing. Disciples: Loyal, committed, and dependable, these leader types can achieve greatness if they develop the ability to judge when permission is necessary to proceed and when it isn't. By examining all nine in depth and acknowledging the reality that everyone is a blend of styles rather than simply one or another, Leadership Intelligence establishes itself as the most thorough and nuanced guide ever to this critical discipline. After reading the book and

practicing the supplemental exercises Mattone provides, you will have a customized roadmap that will prepare you to become a more effective, strategic, and operationally focused leader. JOHN MATTONE is the president of JohnMattonePartners, Inc., a global leadership consulting firm. A sought-after keynote speaker and coach to many of America's leading corporations, he also teaches in the executive MBA program at Florida Atlantic University, and is the author of Talent Leadership. From the Back Cover Intelligent Leadership by John Mattone is the guide to seizing the massive leadership opportunities that are beginning to present themselves in every industry and every business on every continent. With over three decades' experience in executive development and human capital management, Mattone is known in the Fortune 500 and beyond as a speaker, coach, and author who understands what great leadership is--and what it isn't. Advance Praise for Intelligent Leadership: "I give Intelligent Leadership the highest recommendation for its extraordinary information delivered with excitement." -- Ali Al-Banna, Executive Manager, Pitman Training, Kingdom of Bahrain "John Mattone taps into his years of experience to help leaders become the best leaders they can be." -- Marshall Goldsmith, author of 31 books including The New York Times bestsellers MOJO and What Got You Here Won't Get You There "[This] is an innovative book that provides a powerful leadership development roadmap. John Mattone's strategies and models have tremendous practical applicability for leadership development in today's fast-paced business environment." -- Dan Hoeyer, Founder CEO, Business Educators, LLC "John Mattone is the real deal. This is a crucial book for anyone preparing the next level of leadership for long-term organizational success." -- Karen Kemp, Manager of Instructional Design and Customer Success, Blackbaud, Inc.